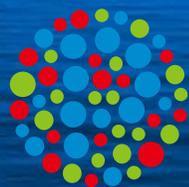


# WHY PORTUGAL



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# AICEP

**INVESTMENT  
PROMOTION  
AGENCY**

**TRADE  
PROMOTION  
AGENCY**

**ONE-STOP SHOP  
AGENCY**



AICEP was recognized as top investment promotion agency in National/Western Europe in the 2017 Best to Invest Top IPA Awards. Source: Site Selection Magazine



AICEP is one of the Top 10 Investment Promotion Agencies that best responds to requests from investors. Source: World Bank



INFORMATION



CONTACTS



INCENTIVES & GRANTS

## LOCATION

To help you finding the site that suits your project, AICEP will introduce you multiple location alternatives and will bridge you with utility suppliers

## HUMAN RESOURCES

To support in the search of human resources and professional training, bridging contacts with Portugal's employment authorities and schools

## BUSINESS PARTNERS

AICEP will promote contacts with local suppliers and business partners that add value to your project.

## INCENTIVES

AICEP will analyse your eligibility to innovation, R&D, production and employment incentives



# RECENT TRACK RECORD



Strengthens R&D capabilities with new engineering design centre in Porto



Mercedes-Benz

Opens a Digital Delivery Hub in Lisbon

**SIEMENS**

Opens its "Cyber Security Operation Centre" in Lisbon



Opens its TV Hub, Competence Centre for Next Generation Television, in Lisbon



New IT development centre in Porto



Opens a second Delivery Centre in Portugal



Opens an IT hub in Porto to support Euronext activities



Opens its New Technology Hub in Lisbon



# INVESTMENT TRACK RECORD

ATTRACTIVE AND RELIABLE INVESTMENT DESTINATION

## M&A OPERATIONS

Energy, Renewable Power Assets, Telecommunication, Bank, Insurance, Hospitals, Water Sectors, Electricity Grid, Electronics Products, Wood-based Materials, Airport Infrastructure, Port Terminals, Pharmaceutical, Cloud Services, Tourism, Semi-conductor, Packaging.



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# INNOVATION

PORTUGAL IS A BOOMING  
ECOSYSTEM FOR STARTUPS



Artificial  
Intelligence

Agentif ai



Unbabel



AI & AR

abyssal



e-Commerce

FARFETCH



uniplaces



IoT

CODACY

prodsmart

VENIAM  
THE INTERNET OF MOVING THINGS



Robotics

Follow  
Inspiration

OceanScan  
Marine Systems & Technology



Fintech

feedzai

JAMES



# QUALITY OF LIFE

GLOBAL PEACE  
INDEX 2017  
163 COUNTRIES

#3

PORTUGAL

Portugal is a good location for investments but also **A GREAT PLACE TO LIVE AND ENJOY**. Stable, sunny, with unique nature, rich leisure and cultural amenities, and with high quality healthcare facilities.

## BLOOMBERG PURSUITS

### Where to Go in 2017

Jan. 4<sup>th</sup> 2017

The 20 destinations that will be especially hot this year

**“Portugal’s** position in the pantheon of European tourism has shot from “obscure” to “over-the-top,” and Lisbon, the charm-packed capital, is poised to keep climbing”

## THE HUFFINGTON POST

### “Top 10 Countries With the Best Weather and Climate”

Aug 08, 2016

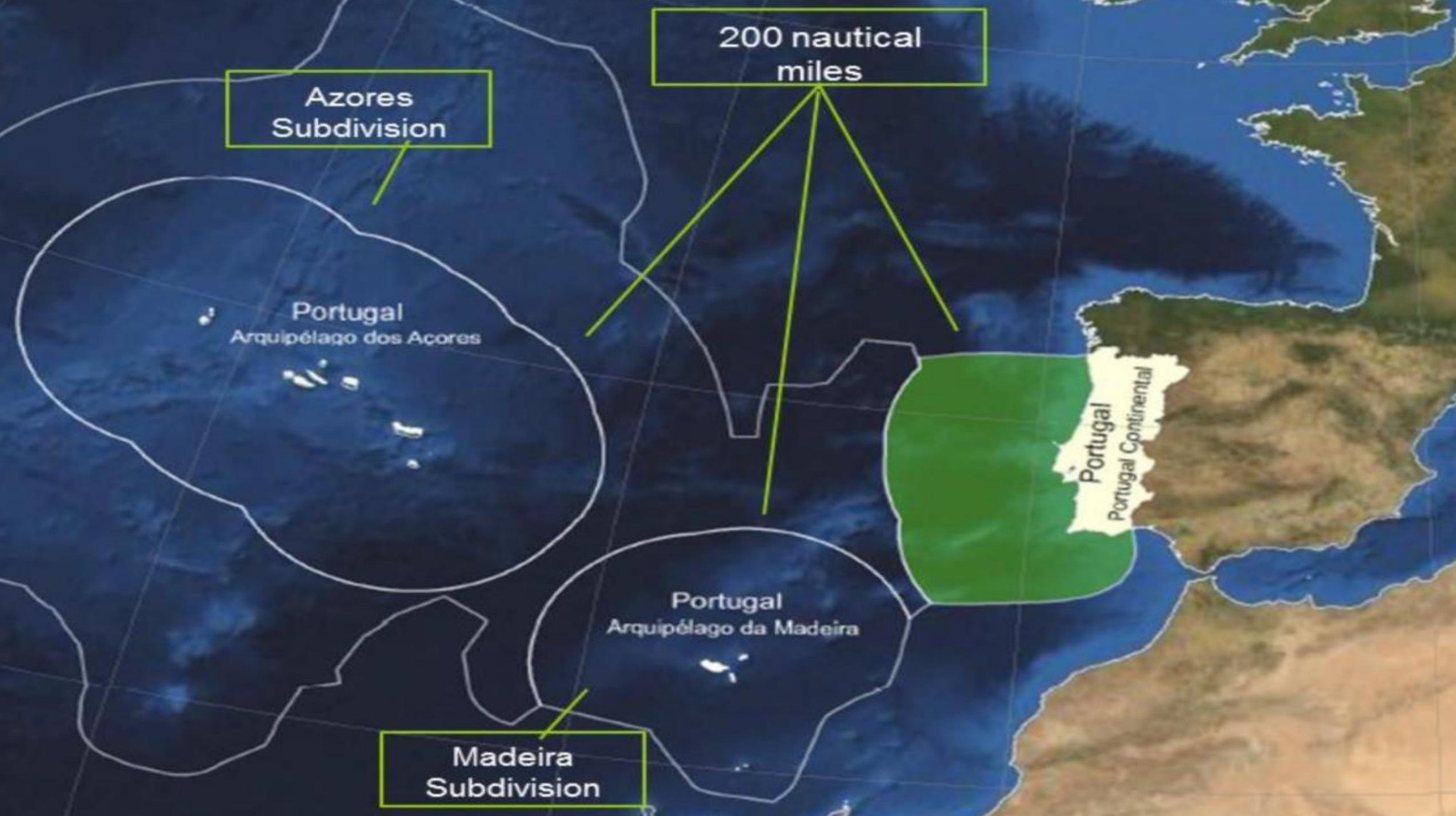
Portugal: “the country is considered the third most welcoming country for expats overall and ranks fifth in both, the Quality of Life and the Ease of Settling In Index”

## THE GUARDIAN

### “Sun, surf and low rents: why Lisbon could be the next tech capital”

Saturday 29 October 2016





Azores  
Subdivision

200 nautical  
miles

Portugal  
Arquipélago dos Açores

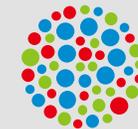
Portugal  
Portugal Continental

Portugal  
Arquipélago da Madeira

Madeira  
Subdivision

**Ocean amounts for more than 90% of Portugal's  
territory....**

**...but only 3,1% of the Gross  
Value Added (GVA)**



# A high potential and resilient source of economic growth

**3,1% of national GVA: 4.680 M€**  
**3,6% of employment: 160.766 jobs**

**Exports: 950 M€**  
**Exports growth: 23% since 2010**



# Main areas:

## Coastal Tourism, Fisheries and Aquaculture chain values



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# The challenge:

**Diversify and increase the value matrix of Portugal's ocean economy.**

**Create high-qualified employment and generate yield investment opportunities.**





**Integration of optic fiber in offshore structures: offshore wind components, ship structures**



**Management software for fishing operations: real-time mapping of resources, vessel operation, fishing boat management**



**Renting of aquatic and underwater robotics and autonomous vehicles for offshore operation (civilian and militar); services provider; robotics cooperative systems**



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# ATTRACTIVE *INCENTIVES*



**PRODUCTIVE**  
INVESTMENT

TAX-CREDIT  
**FINANCIAL**  
SUPPORT



**R&D**  
INVESTMENT

TAX-CREDIT  
**FINANCIAL**  
SUPPORT



**JOB**  
CREATION

TAX  
EXEMPTION  
**GRANT**

**> AND:** EXPATS TAX REGIME (Flat Rate For Income Tax Of 20% For 10 Years)



# R&D INVESTMENT

## FINANCIAL INCENTIVES

## TAX INCENTIVES



### SCOPE



Investment in R&D activities to develop new products/services or new production methods or processes.



### ELIGIBLE EXPENSES



Costs with technical staff dedicated to R&D activities; Acquisition of services from third parties, including technical and scientific assistance and consulting; Purchase of scientific and technical instruments and equipment (depreciations during project); Costs associated with patents registration and acquisition.



### NATURE OF SUPPORT



**Base Rate:** 25% of eligible expenses;  
**Bonuses:** up to +40 pp according to project scope;  
100% Cash Grant: up to €1.000.000 of incentive;  
For incentive amount that exceeds €1.000.000, 25% as an interest-free loan and 75% as cash grant.

25%\*

**Corporate Income Tax Credit:** Base rate: 32.5%;  
Incremental Rate: 50% of the increase in R&D expenses incurred during that period compared to the average from the previous two fiscal years, up to €1.500.000.

32,5%



### MAXIMUM SUPPORT



Financial grants combined with tax incentives, applied to the same expenses may not exceed:  
80% of Gross Grant Equivalent for Industrial Research Projects;  
60% of Gross Grant Equivalent for Experimental Projects.  
For projects located in Lisbon, maximum financial support is 40% of eligible expenses

Source: Portuguese Government  
\*Base Rate



# EXPATS + WORLD

# TAX REGIME CLASS TALENT IN PORTUGAL



## TARGET

Qualified Expatriates in (I) high added-value activities, (II) scientific, artistic or technical activities, and (III) upper management positions



## INCENTIVES FOR EMPLOYEES

Flat rate for Income tax of 20% for 10 years

**20%**



## ENTITY IN CHARGE

Tax Authority

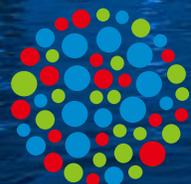


INVEST IN  
PORTUGAL

THE RIGHT CHOICE.  
THE RIGHT TIME.



[WWW.PORTUGALGLOBAL.PT](http://WWW.PORTUGALGLOBAL.PT)



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